

2/14/2023

TO: All Prospective Proposers

FROM: Kim Albritton
Director Financial Operations

RE: ITB 23-09 Fresh Produce and Pre-Cut Packaged Items

ADDENDUM 1

This addendum is issued as a part of the aforementioned ITB. The changes incorporated herein are an amendment to and supersede those conditions shown in the original solicitation. The Proposer shall acknowledge receipt of this addendum by signing this form and returning with their submittal. Failure to do so may subject Proposer to disqualification.

Q1. Is this a line item bid, or are you looking for a local produce company that can price and deliver all items listed?

A1. We are looking for vendors who can provide the products and service to all our schools. Additionally, items may be requested when items are in season.

Q2. Are the prices bid to be held for a year, or is it bid and awarded each week based on price ?or is it fee per case

A2. Due to natural events that may occur that effects the growing season (good or bad) we will require weekly price quotes to determine the menu items selected. Cost for delivery should remain the same.

Q3. On Page 34 of ITB-23-09 , Question 2 Experience It asks value of product produced, since we are a distributor and not a manufacturer are you looking for the vale of total distribution?

A3. The produce market can fluctuate due to grading of the products, St Lucie county is willing to work with the vendor on the providing imperfect (misshapped fruits and vegetables which lowers the grading) to lower cost. So yes, we are looking for good service at the best possible price.

Q4. On Page 36 of ITB-23-09, Question 4 It asked in order of most significant products produced. We are not a manufacturer we are a distributor. Do you want the value of the most significant products distributed?

A4. A price of all products must be provide. We will require weekly prices of the produce and compare those prices to that are posted on the Miami Terminal Market Prices.

Purchasing Department
9461 Brandywine Lane
Port St Lucie, FL 34986
Voice – (772) 429-3980

Q5. Can you supply the current bid award that is currently in place 2022-2023 school year?

A5. Yes, please see attached

Q6. Once the award is made – will the school district give the awarded supplier advance notice as to what will be needed?

A6. Yes

****** ITB DUE DATE IS: FEBUARY 28, 2023- 3:00 P.M... ******

Name (Please Print)

Company Name

Signature (Authorized Representative of Company)

Date

Failure to file a protest within the time prescribed in s. 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes. (Note: Florida Statutes 120.57(3) and School Board Policy 7.701 contain entire procedure for filing).

Tabulation - Solicitation Number and Title: ITB 19-16 Fresh Produce and Pre-Cut Packaged Items

Date Opened: 3/5/19
Vendor: Robert Erneston Produce, Inc.
Contact Name and Address
630 SE Flagler Ave, Stuart, FL 34994

No. of Vendors Notified: 10

No. of Vendors Responded: 3

Vendor: Localeocopia Marketplace, L3C
Contact Name and Address
PO Box 844, Palm Beach, FL 33480

Vendor: Oakes Farms Food & Distribution Services, LLC
Contact Name and Address
4206 Mercantile Ave, Naples, FL 34104

		Phone		Fax		Phone		Fax		Phone		Fax		Phone		Fax	
		772-288-6345				855-562-2511				239-263-2502							
ITEMS "A"	Location	Est. Qty	Unit Price	Annual Price	Option Yr 1	Option Yr 2	Option Yr 3	Unit Price	Annual Price	Option Yr 1	Option Yr 2	Option Yr 3	Unit Price	Annual Price	Option Yr 1	Option Yr 2	Option Yr 3
1	Apples, Golden Del. 125 ct	2000	\$ 31.25	\$ 62,500.00	\$ 62,500.00	\$ 62,500.00	\$ 62,500.00		\$ -	\$ -	\$ -	\$ -	\$ 34.75	\$ 69,500.00	\$ 69,500.00	\$ 69,500.00	\$ 69,500.00
2	Apples, Granny Smith 125 ct	1000	\$ 39.95	\$ 39,950.00	\$ 39,950.00	\$ 39,950.00	\$ 39,950.00		\$ -	\$ -	\$ -	\$ -	\$ 29.75	\$ 29,750.00	\$ 29,750.00	\$ 29,750.00	\$ 29,750.00
3	Apples, Mac 125 ct	2000	\$ 31.25	\$ 62,500.00	\$ 62,500.00	\$ 62,500.00	\$ 62,500.00		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
4	Apples, Red Del. 125 ct	1000	\$ 31.25	\$ 31,250.00	\$ 31,250.00	\$ 31,250.00	\$ 31,250.00		\$ -	\$ -	\$ -	\$ -	\$ 26.75	\$ 26,750.00	\$ 26,750.00	\$ 26,750.00	\$ 26,750.00
5	Apples, Sliced, 2oz bag	5000	\$ 29.95	\$ 149,750.00	\$ 149,750.00	\$ 149,750.00	\$ 149,750.00		\$ -	\$ -	\$ -	\$ -	\$ 21.87	\$ 109,350.00	\$ 109,350.00	\$ 109,350.00	\$ 109,350.00
6	Bananas, Petite 40 lb	2000	\$ 26.95	\$ 53,900.00	\$ 53,900.00	\$ 53,900.00	\$ 53,900.00		\$ -	\$ -	\$ -	\$ -	\$ 13.00	\$ 26,000.00	\$ 26,000.00	\$ 26,000.00	\$ 26,000.00
7	Broccoli Florets 1/3LB	500	\$ 9.00	\$ 4,500.00	\$ 4,500.00	\$ 4,500.00	\$ 4,500.00		\$ -	\$ -	\$ -	\$ -	\$ 4.77	\$ 2,385.00	\$ 2,385.00	\$ 2,385.00	\$ 2,385.00
8	Broccoli Florets 4/3LB	750	\$ 36.00	\$ 27,000.00	\$ 27,000.00	\$ 27,000.00	\$ 27,000.00		\$ -	\$ -	\$ -	\$ -	\$ 19.10	\$ 14,325.00	\$ 14,325.00	\$ 14,325.00	\$ 14,325.00
9	Cabbage, Medium 10lb	500	\$ 5.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 10.00	\$ 5,000.00	\$ 5,150.00	\$ 5,304.50	\$ 5,463.64	\$ 3.60	\$ 1,800.00	\$ 1,800.00	\$ 1,800.00	\$ 1,800.00
10	Cabbage, Medium 50 lb	200	\$ 23.95	\$ 4,790.00	\$ 4,790.00	\$ 4,790.00	\$ 4,790.00	\$ 30.00	\$ 6,000.00	\$ 6,180.00	\$ 6,365.40	\$ 6,556.36	\$ 18.00	\$ 3,600.00	\$ 3,600.00	\$ 3,600.00	\$ 3,600.00
11	Cabbage, Red Shredded 5 lb	200	\$ 5.95	\$ 1,190.00	\$ 1,190.00	\$ 1,190.00	\$ 1,190.00		\$ -	\$ -	\$ -	\$ -	\$ 6.40	\$ 1,280.00	\$ 1,280.00	\$ 1,280.00	\$ 1,280.00
12	Carrots, Baby 100/2oz	5000	\$ 21.95	\$ 109,750.00	\$ 109,750.00	\$ 109,750.00	\$ 109,750.00		\$ -	\$ -	\$ -	\$ -	\$ 14.70	\$ 73,500.00	\$ 73,500.00	\$ 73,500.00	\$ 73,500.00
13	Carrots, Shredded 4/5#	200	\$ 24.95	\$ 4,990.00	\$ 4,990.00	\$ 4,990.00	\$ 4,990.00		\$ -	\$ -	\$ -	\$ -	\$ 18.60	\$ 3,720.00	\$ 3,720.00	\$ 3,720.00	\$ 3,720.00
14	Carrots -50 Pound Bag	500	\$ 26.95	\$ 13,475.00	\$ 13,475.00	\$ 13,475.00	\$ 13,475.00		\$ -	\$ -	\$ -	\$ -	\$ 13.75	\$ 6,875.00	\$ 6,875.00	\$ 6,875.00	\$ 6,875.00
15	Cauliflower Floret 1/3 lb	100	\$ 12.95	\$ 1,295.00	\$ 1,295.00	\$ 1,295.00	\$ 1,295.00		\$ -	\$ -	\$ -	\$ -	\$ 6.02	\$ 602.00	\$ 602.00	\$ 602.00	\$ 602.00
16	Celery, Sticks 4/5#	500	\$ 36.95	\$ 18,475.00	\$ 18,475.00	\$ 18,475.00	\$ 18,475.00		\$ -	\$ -	\$ -	\$ -	\$ 28.00	\$ 14,000.00	\$ 14,000.00	\$ 14,000.00	\$ 14,000.00
17	Celery, Whole 6 Count	200	\$ 12.00	\$ 2,400.00	\$ 2,400.00	\$ 2,400.00	\$ 2,400.00		\$ -	\$ -	\$ -	\$ -	\$ 7.98	\$ 1,596.00	\$ 1,596.00	\$ 1,596.00	\$ 1,596.00
18	Celery, Whole 24 Count	250	\$ 38.95	\$ 9,737.50	\$ 9,737.50	\$ 9,737.50	\$ 9,737.50	\$ 40.00	\$ 10,000.00	\$ 10,300.00	\$ 10,609.00	\$ 10,927.27	\$ 40.00	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00
19	Cole Slaw Mix, Shredded 5 lb	250	\$ 6.95	\$ 1,737.50	\$ 1,737.50	\$ 1,737.50	\$ 1,737.50		\$ -	\$ -	\$ -	\$ -	\$ 14.10	\$ 3,525.00	\$ 3,525.00	\$ 3,525.00	\$ 3,525.00
20	Cucumbers, Select 5lb	250	\$ 4.75	\$ 1,187.50	\$ 1,187.50	\$ 1,187.50	\$ 1,187.50	\$ 8.00	\$ 2,000.00	\$ 2,060.00	\$ 2,121.80	\$ 2,185.45	\$ 1.60	\$ 400.00	\$ 400.00	\$ 400.00	\$ 400.00
21	Lemons 12 ea	100	\$ 4.00	\$ 400.00	\$ 400.00	\$ 400.00	\$ 400.00		\$ -	\$ -	\$ -	\$ -	\$ 2.28	\$ 228.00	\$ 228.00	\$ 228.00	\$ 228.00
22	Lettuce Romaine head 24ct	2000	\$ 29.95	\$ 59,900.00	\$ 59,900.00	\$ 59,900.00	\$ 59,900.00	\$ 23.00	\$ 46,000.00	\$ 47,380.00	\$ 48,801.40	\$ 50,265.44	\$ 15.00	\$ 30,000.00	\$ 30,000.00	\$ 30,000.00	\$ 30,000.00
23	Nectarine, 110 ct.	500	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -	\$ -	\$ -	\$ -	\$ 21.00	\$ 10,500.00	\$ 10,500.00	\$ 10,500.00	\$ 10,500.00
24	Onions, Red Whole 5 Lb	100	\$ 6.00	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00		\$ -	\$ -	\$ -	\$ -	\$ 2.60	\$ 260.00	\$ 260.00	\$ 260.00	\$ 260.00
25	Onion, Whole, White 5lb	100	\$ 4.00	\$ 400.00	\$ 400.00	\$ 400.00	\$ 400.00		\$ -	\$ -	\$ -	\$ -	\$ 1.65	\$ 165.00	\$ 165.00	\$ 165.00	\$ 165.00
26	Onion, Whole, White 50lb	100	\$ 28.00	\$ 2,800.00	\$ 2,800.00	\$ 2,800.00	\$ 2,800.00		\$ -	\$ -	\$ -	\$ -	\$ 16.50	\$ 1,650.00	\$ 1,650.00	\$ 1,650.00	\$ 1,650.00
27	Oranges 138 ct	2000	\$ 39.95	\$ 79,900.00	\$ 79,900.00	\$ 79,900.00	\$ 79,900.00	\$ 23.00	\$ 46,000.00	\$ 47,380.00	\$ 48,801.40	\$ 50,265.44	\$ 17.80	\$ 35,600.00	\$ 35,600.00	\$ 35,600.00	\$ 35,600.00
28	Peach, 110 ct.	500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 40.00	\$ 20,000.00	\$ 20,600.00	\$ 21,218.00	\$ 21,854.54	\$ 22.00	\$ 11,000.00	\$ 11,000.00	\$ 11,000.00	\$ 11,000.00
29	Pear, Bartlett 120 ct	500	\$ 39.95	\$ 19,975.00	\$ 19,975.00	\$ 19,975.00	\$ 19,975.00		\$ -	\$ -	\$ -	\$ -	\$ 37.00	\$ 18,500.00	\$ 18,500.00	\$ 18,500.00	\$ 18,500.00
30	Peppers, Green Bell 5 lb	200	\$ 7.00	\$ 1,400.00	\$ 1,400.00	\$ 1,400.00	\$ 1,400.00	\$ 8.00	\$ 1,600.00	\$ 1,648.00	\$ 1,697.44	\$ 1,748.36	\$ 5.50	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00
31	Peppers, Red Bell 5 lb	200	\$ 8.75	\$ 1,750.00	\$ 1,750.00	\$ 1,750.00	\$ 1,750.00	\$ 10.00	\$ 2,000.00	\$ 2,060.00	\$ 2,121.80	\$ 2,185.45	\$ 4.50	\$ 900.00	\$ 900.00	\$ 900.00	\$ 900.00
32	Plum 120 ct	500	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -	\$ -	\$ -	\$ -	\$ 34.15	\$ 17,075.00	\$ 17,075.00	\$ 17,075.00	\$ 17,075.00
33	Potato, Baked 100 Ct.	200	\$ 26.95	\$ 5,390.00	\$ 5,390.00	\$ 5,390.00	\$ 5,390.00		\$ -	\$ -	\$ -	\$ -	\$ 16.50	\$ 3,300.00	\$ 3,300.00	\$ 3,300.00	\$ 3,300.00
34	Squash, Yellow 5 lbs	200	\$ 7.00	\$ 1,400.00	\$ 1,400.00	\$ 1,400.00	\$ 1,400.00	\$ 8.00	\$ 1,600.00	\$ 1,648.00	\$ 1,697.44	\$ 1,748.36	\$ 5.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00
35	Tangerine 120 Ct.	500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 32.00	\$ 16,000.00	\$ 16,480.00	\$ 16,974.40	\$ 17,483.63	\$ 18.50	\$ 9,250.00	\$ 9,250.00	\$ 9,250.00	\$ 9,250.00
36	Tomatoes 5 X 5 18 lb	500	\$ 26.95	\$ 13,475.00	\$ 13,475.00	\$ 13,475.00	\$ 13,475.00		\$ -	\$ -	\$ -	\$ -	\$ 13.00	\$ 6,500.00	\$ 6,500.00	\$ 6,500.00	\$ 6,500.00
37	Tomatoes 6 X 6 18 lb	500	\$ 26.95	\$ 13,475.00	\$ 13,475.00	\$ 13,475.00	\$ 13,475.00	\$ 30.00	\$ 15,000.00	\$ 15,450.00	\$ 15,913.50	\$ 16,390.91	\$ 18.00	\$ 9,000.00	\$ 9,000.00	\$ 9,000.00	\$ 9,000.00
38	Tomatoes, Cherry 6 pt	500	\$ 12.00	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00		\$ -	\$ -	\$ -	\$ -	\$ 5.96	\$ 2,980.00	\$ 2,980.00	\$ 2,980.00	\$ 2,980.00
39	Tomatoes, Grape 6 pt	500	\$ 12.00	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 25.00	\$ 12,500.00	\$ 12,875.00	\$ 13,261.25	\$ 13,659.09	\$ 4.47	\$ 2,235.00	\$ 2,235.00	\$ 2,235.00	\$ 2,235.00
40	Zucchini 5 lbs	150	\$ 7.00	\$ 1,050.00	\$ 1,050.00	\$ 1,050.00	\$ 1,050.00	\$ 7.00	\$ 1,050.00	\$ 1,081.50	\$ 1,113.95	\$ 1,147.36	\$ 2.20	\$ 330.00	\$ 330.00	\$ 330.00	\$ 330.00
41	Squash, Yellow 5 lbs	150	\$ 7.00	\$ 1,050.00	\$ 1,050.00	\$ 1,050.00	\$ 1,050.00	\$ 8.00	\$ 1,200.00	\$ 1,236.00	\$ 1,273.08	\$ 1,311.27	\$ 5.00	\$ 750.00	\$ 750.00	\$ 750.00	\$ 750.00
TOTAL (INCLUDING RENEWALS)				\$ 817,842.50	\$ 817,842.50	\$ 817,842.50	\$ 817,842.50		\$ 185,950.00	\$ 191,528.50	\$ 197,274.36	\$ 203,192.59		\$ 561,281.00	\$ 561,281.00	\$ 561,281.00	\$ 561,281.00
Renewal Rates					0%	0%	0%			3%	3%	3%			0%	0%	0%

Other Information: Award Recommendation - This is a notice of the District's intent to award. The recommendation is to award to all responsible and responsive vendors. All awarded vendors will be invited to provide a quote based upon the terms and conditions from the bid award.

Failure to file a protest within the time prescribed in s. 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes. (Note: Florida Statutes 120.57(3) and School Board Policy 7.701 contain entire procedure for filing).